



# AgreeYa Enables Leading Real Estate Transaction Management Company to Reach and Serve More Clients

## Summary

A multi-domain provider of mechanical services sought to organize and update its communication and collaboration IT infrastructure. With a goal to optimize delivery of its operational output, the company engaged AgreeYa Solutions, whose timely and cost-effective deployment of the most current Microsoft technologies provided a robust and scalable solution to the client's problems.

## The Customer

The customer is a minority-owned, full-service, HVAC, plumbing, process piping, service and maintenance company that for 20 years has been providing outstanding mechanical services to a wide range of clients in the healthcare, government, education, commercial and hospitality market sectors.

## The Need

As a progressive mechanical services provider, the client understood the importance of leveraging new technology and was an early adopter of communication and messaging solutions to improve employee productivity. Over time, however, as machines aged and security threats increased, existing employee operating platforms became outdated and nearly inoperable due to lack of storage availability. In addition, the client also sought to consolidate information and data for sharing, as well as enable mobile productivity and collaboration among its workforce by leveraging cloud storage options.

## The Solution

With an impeccable reputation and more than 15 years of experience delivering the industry's best solutions to clients worldwide, AgreeYa segregated tasks to reduce complexity and provide the best possible solution to each problem:

- ① As a solution to the client's outdated communications setup, AgreeYa's team deployed Office 365 with Exchange Online, Lync and SharePoint as a mode for messaging, communicating and collaborating, which allowed for a unified and feature-rich means to share information and knowledge.
- ② AgreeYa updated sluggish PCs with modern operating systems and the latest security mechanisms to eliminate disruption in employee productivity. As an alternative to taking individual systems for upgrade, AgreeYa's technology experts installed the upgrades directly to updated hardware, which

allowed employees to use their machines without any downtime.

- ③ To increase storage capacity, AgreeYa's team deployed a centralized, consolidated disk storage network to enable employees to share large files through shared storage rather than through emails and attachments.

## The Result

By dividing the project into small tasks, AgreeYa allocated time and resources efficiently and effectively to provide the client with an organized and updated IT infrastructure offering these additional benefits:

- ④ Improved and unified collaboration and communication system delivered via rich features present in Office 365, through which employees can now share calendars, send meeting requests, access emails and much more.
- ⑤ Enhanced employee productivity due to refreshed systems backed by robust security mechanisms.
- ⑥ An enhanced and centralized knowledge-sharing repository, which enables employees an alternative to emailing with attachments when sharing large files.
- ⑦ Anytime, anywhere access to Office applications and data with cloud storage features present in Office 365.
- ⑧ Consistency in shared documents and information, facilitated by common application platforms utilized by employees throughout the organization.



## Technology

Microsoft Office 365, Microsoft SharePoint, Microsoft Windows 2008 Server, Microsoft Windows Enterprise, Microsoft Hyper-V Hypervisor

## Vertical

Commercial Mechanics

## Region

USA/ Roseville, CA

## About AgreeYa Solutions:

AgreeYa is a global systems integrator delivering competitive advantage for its customers through software, solutions, and services. Established in 1999. AgreeYa is headquartered in Folsom, California, with a global footprint and a team of more than 1,700 staff across offices. AgreeYa works with 500+ organizations ranging from Fortune 100 firms to small and large businesses across industries such as Telecom, BFSI, Healthcare, Pharma/Life Sciences, Utility, Technology, Public sector and others.

AgreeYa has received considerable recognition in the industry for its technology leadership, quality processes, and customer success that includes Microsoft Gold partner, SEI CMMI, ISO 9001:2015. We engage with our customer as a trusted partner to live our motto "...building our future on your success".

AgreeYa's software portfolio includes QuickApps (award winning suite of SharePoint web apps and pre-built templates - [www.quickapps.agreeya.com](http://www.quickapps.agreeya.com)), Site Administrator (gain insight for improved compliance and governance of your SharePoint environment - [www.siteadmin.agreeya.com](http://www.siteadmin.agreeya.com)), Recovery Manager (solution for rapid and scalable SharePoint content restores - [www.recoverymanager.agreeya.com](http://www.recoverymanager.agreeya.com)), BeatBlip (simplify software test automation - [www.beatblip.com](http://www.beatblip.com)), and Cogent (comprehensive end-to-end case management solution for collections and law firms - [www.cogentcollections.com](http://www.cogentcollections.com)).

As part of its solutions and services offerings, AgreeYa provides intranet/portal, content management, and collaboration, cloud and infrastructure solutions, business intelligence and big data analytics, product engineering, application development and management, independent software testing, and staffing (IT, Non-IT, and risk/compliance/AML) solutions.

For more information, visit [www.agreeya.com](http://www.agreeya.com)



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